



July 7, 2010

To All Prospective Proponents

**Request for Qualifications for
Implementation of Advanced Technology
for the Reduction of Non-Revenue Water for the
Puerto Rico Aqueduct and Sewer Authority
DUE DATE: July 30, 2010**

ADDENDUM #1

The following information is included in this Addendum #1 to the **Request for Qualifications (RFQ) for the Implementation of Advanced Technologies for the Reduction of Non-Revenue Water for the Puerto Rico Aqueduct and Sewer Authority (PRASA)**:

- I. Changes to the RFQ Document published on June 15, 2010
- II. Responses to Requests for Clarifications / Information received via email (Exhibit A)

All prospective Proponents are reminded that the last day for submission of Request for Clarifications / Information to the RFQ is July 20, 2010.

This Addendum #1, including Exhibit A, has a total of 7 pages.

I. Changes to the RFQ Document published on June 15, 2010.

Prospective Proponents are advised of the following changes to the RFQ document:

1. Procurement Schedule – Table 1-1*:

Date	Activity
June 11, 2010	RFQ issued
July 20, 2010**	Last date for submission of questions or requests for clarifications to the RFQ
July 23, 2010**	Deadline for issuance of Addenda (if any)
July 30, 2010	SOQs submittals due to the Authority
August 2010*	Notice of shortlisted Proponents issued
August 2010*	RFP issued
October 2010*	Proposals due to the Authority

*Tentative, subject to change. Refer to the Authority's website for additional information. <http://www.p3.gov.pr/>

** Updated July 7, 2010.

2. Section 4.2 - Technical Qualifications (iv) Key Staff/Staffing Plan

iv. Key Staff/Staffing Plan: [...]

- a. An organizational chart showing key positions. Any portions of the work that will be subcontracted should be identified.*
- b. For each key position identified on the organizational chart, a description of the minimum qualifications required for that position should be provided.***
- c. For each position where a specific person has already been identified, a resume should be provided.***
- d. The role that Key Project Staff played in reference projects included in the SOQ.*
- e. Hiring plan to fill all positions.*
- f. Description of the roles and responsibilities of off-site staff, if any, that will support the prospective Proponent in the performance of Project.*

3. Form 5: Insurance Company Letter of Intent

[Letterhead of Insurance Company]

4. Form 6: Letter of Intent for Credit

[Letterhead of Entity that will Issue Letter of Credit]

II. Responses to Requests for Clarifications / Information received via email.

Answers to questions received via email through July 7, 2010 are included as Exhibit A of this Addendum #1.

**PUBLIC-PRIVATE PARTNERSHIP AUTHORITY
REQUEST FOR QUALIFICATIONS
IMPLEMENTATION OF ADVANCED TECHNOLOGIES FOR THE REDUCTION OF NON-REVENUE WATER
for the Puerto Rico Aqueduct and Sewer Authority**



**Q&A - RECEIVED VIA EMAIL
(Last Updated: July 7, 2010)**

#	Date	Question	Answer
1.	6/24/2010	Once the project is awarded, what is the expected contract length?	Refer to Section 2.3 of the RFQ.
2.	6/24/2010	What is the current average price charged by PRASA per cubic meter in US dollars to its customers?	On average, PRASA charges \$1.10 per cubic meter to water only residential customers and \$2.00 to water and wastewater residential customers. Detailed consumption and cost information for all customer types will be provided in the RFP.
3.	6/25/2010	Section 1.5 (Consortia - Additional Rules with Respect to Consortia). With respect to the scope of the defined RFQ term "Key Subcontractor", please clarify the meaning of "principally responsible", whether the reference to "operations", "maintenance" and "improvement" work should be interpreted to mean a "key subcontractor" that is "principally responsible" for performing work in all three areas or whether it may be interpreted individually for each area of work such that, for purposes of the RFQ, a prospective proponent may have more than one "key subcontractors."	A "key subcontractor" can be responsible for operations, maintenance, or improvement work in accordance with the RFQ. A Prospective Proponent may have more than one key subcontractor.
4.	6/25/2010	Section 1.5 (Consortia - Additional Rules with Respect to Consortia). Please clarify whether the term "principal subcontractor" (see Section 4.2, p. 18, Technical Qualifications) have the same meaning as "key subcontractor" under the RFQ.	Yes.

#	Date	Question	Answer
5.	6/25/2010	Section 1.5 (Consortia - Additional Rules with Respect to Consortia). Please clarify whether a person that supplies key technology with respect to the project qualify as a "key subcontractor."	A company that supplies technology is not necessarily a subcontractor unless that company is also expected to perform services outlined in the RFQ, RFP, or PPP Contract.
6.	6/25/2010	Section 3.1 (Evaluation Criteria - Technical Qualifications - Prospective Proponent Team Information). Please clarify both the specific scope of each of the criteria to be evaluated PRASA by PPP Committee with respect to the required "presence and commitment to Puerto Rico in terms of dedicated resources, community investment and involvement of local entities", and how such criteria will be weighed and scored under the RFQ.	The PPP Committee will evaluate this criteria based on the relative differences between the Proponents.
7.	6/25/2010	Section 3.1 (Evaluation Criteria - Technical Qualifications - Relevant Project Experience and References - Key Staff/Staffing Plan). Please provide further information regarding the scope of requirements, if any, that may will be imposed upon a Proponent with respect to the "transitioning [of] existing employees during the implementation of contract operations", whether labor or non-labor union employees.	PRASA does not intend to require the Contractor to hire or transition all existing PRASA employees. Scope regarding staff recruitment and hiring of current PRASA employees will be clarified in the RFP and draft PPP Contract. Staffing plan should be in accordance with the PPP Act and other applicable regulations.
8.	6/25/2010	Section 4.2 (Format and Required Information for SOQ - Technical Qualifications - Key Staff/Staffing Plan). Please confirm that "key project staff" only requires the disclosure of "positions" and not the actual names of persons occupying such positions.	For each key position identified on the organizational chart, a description of the minimum qualifications required for that position should be provided. For each position where a specific person has already been identified, a resume should be provided.
9.	6/25/2010	Section 4.2 (Format and Required Information for SOQ - Technical Qualifications - Key Staff/Staffing Plan). Please clarify the scope of the information being requested with respect to the "role that "Key Project Staff" played in SOQ reference projects and, specifically, whether the actual names of persons occupying "key project staff" positions in such reference projects needs to be provided.	For key staff named in the SOQ, identify the role that they played in reference projects included in the SOQ. Provide sufficient information to demonstrate intended process for identifying and filling all needed employees.
10.	6/25/2010	Section 4.2 (Format and Required Information for SOQ - Technical Qualifications - Key Staff/Staffing Plan). Please clarify the scope of the information that is expected to be included with respect to the "hiring plan to fill all positions", and whether the reference to positions here is a reference only to "key staff" positions.	The hiring plan should address all expected positions. Provide sufficient information to demonstrate intended process for identifying and filling all needed employees.

#	Date	Question	Answer
11.	6/25/2010	Section 4.2 (Format and Required Information for SOQ - Technical Qualifications - Key Staff/Staffing Plan). Please clarify the scope of the term "off-site staff".	Off-site staff refers to those staff, if any, that can support the Contractor's efforts remotely. Such resources may be located outside of Puerto Rico and may support operations or projects in other locations.
12.	6/28/2010	On section 1.5 the "teams" and/or consortium definition says that a "Key Contractor" must be part of just one team, i.e. No person or legal entityparticipate in more than one team. Our company is not interested in being part of a consortium, we just want to sell our AMR/AMI products as we have being doing with other entities. I understand the importance of our products because such products are the key for the implementation of this project. Moreover our company represents various alternatives in the AMR/AMI market. If at this moment what PRASA wants are the firms' qualifications for the PPPs it makes no sense that we, the suppliers of AMR/AMI, be part of a "team" because we don't know which companies comply with PRASA's requirements. We need your decision and clarification regarding this matter, ASAP.	A company or vendor that supplies technology is not considered a Key Subcontractor unless that company is also expected to perform services outlined in the RFQ, RFP, or PPP Contract.
13.	6/29/2010	Regarding Form 5, page 30: We understand that FORM 5 must be issued and signed by an Insurance Company, not by the prospective proponent. We understand that prospective proponent won't include his letterhead. Could you please clarify?	Form 5 should be on the Insurance Company letterhead.
14.	6/29/2010	Regarding Form 6, page 31: Could you please clarify whether Form 6 is a sworn declaration of prospective proponent? If not, which kind of entity must issue and sign this certificate? Would an Insurance Company be suitable? In case of a third part must issue the document, we understand that prospective proponent does not have to include his own letterhead in the same document, could you please clarify?	Form 6 is to be submitted by an entity that is authorized and able to provide a letter of credit as required in the RFQ. It is not expected that the Letter of Intent for Credit will be on the Prospective Proponent's letterhead. The letter of credit requirements will be defined in the draft PPP Contract to be issued with the RFP and will require that the letter of credit be issued from a local Puerto Rico bank.
15.	7/06/2010	Can we participate in more than One Team in the RFQ submittal process?	A company that supplies technology is not necessarily a subcontractor unless that company is also expected to perform services outlined in the RFQ, RFP, or PPP Contract.

#	Date	Question	Answer
16.	7/06/2010	Do we need a written consent from you to participate in more than one Team?	A company that supplies technology is not necessarily a subcontractor unless that company is also expected to perform services outlined in the RFQ, RFP, or PPP Contract.
17.	7/07/2010	Could you please confirm for us if the deadline for clarification questions is July 12, 2010, as indicated in Table 1-1 or July 20, 2010 (10 days before submittal deadline) as indicated in Section 1.8	Requests for Clarifications/Information shall be submitted by prospective Proponent no later than July 20, 2010, 10 days before submittal deadline.